



**Management Trainee (f/m/d) -
Automated & Integrated Solutions**

You have successfully completed your bachelor's or master's degree and now you want to kickstart your career – preferably in an international environment. During our management trainee program, you will quickly assume responsibility for your tasks in the **Automated & Integrated Solution** team of our operating unit **Industrial Trucks & Services EMEA (ITS)**. From the outset, you will be an important part of the KION Group and a member of a collaborative team striving for excellence.

What we offer

- In addition to a **multifaceted job**, you can look forward to **exciting career opportunities and above-market remuneration**
- You will quickly get to know all the important interfaces that ensure **cross-functional collaboration based on partnership and trust**
- The global orientation of the program is complemented by a 5-month assignment at one of our **international locations**
- From the start, we will assign you tasks for which you will have **individual responsibility**, giving you the opportunity to contribute your **own ideas**
- Your **mentor**, one of our KION executives, will support you along your journey and will drive your **personal development**

Tasks

- As a member of the Integrated Offerings team, you will support the **development and execution of new business** focused on **standardized automated Intralogistics solutions**
- You will **execute** tasks and projects according to the **business plan for KION ITS EMEA** in close alignment with our **strategy** team to **support and enable** our **international brands STILL and Linde Material Handling** to expand and be successful in this new business
- You will closely **collaborate** with various teams such as **Product Management and After Sales** (Maintenance, hotline, spare parts) to design and offer a comprehensive **turnkey solution** to our customers over the entire lifetime of such equipment
- **You will also work with our sister company Dematic** on larger and more complex intralogistics solutions to develop synergies by integrating their material handling components into our solutions
- You will create necessary **calculations and customer offers**, and participate in customer **presentations** and negotiations during the **sales process**
- You will be part of **international customer projects** (including realization and execution of sold -on-site projects) and will cooperate regularly with regional **teams across Europe (EMEA)** and will assist in the **design** of customer **solutions** using our automatized Intralogistics components

Qualifications

- You have a **master's degree in Business Administration, Logistics or Engineering** and ideally already gained some practical experiences in Business Development
- You have **professional working proficiency** in **English and German**, enabling you to communicate with stakeholders in our global team
- You also have **strong analytical skills** and demonstrate a high level of **engagement**, e.g., by proactively developing intelligent, agile, and pragmatic solutions
- You have already acquired **international experience** and are excited by the prospect of a placement abroad for several months as part of the trainee program
- You are a **team player with strong communication skills**, and you are keen to **take on responsibility** and to work with a high level of **initiative** to achieve results you can be proud of

Brief Facts

- Homebase:**
Aschaffenburg or Hamburg
- Duration:**
18 months
- Start of the program:**
October 1st, 2024

Your contact



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Director Talent Attraction & Retention

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📄 [Our management trainee program | KION GROUP AG](#)

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KION Group – We keep the world moving!

The KION Group is a global leader in industrial trucks, related services and supply chain solutions. Across more than 100 countries worldwide, the KION Group designs, builds and supports logistics solutions that optimize material and information flow within factories, warehouses and distribution centers. Our more than 41,000 employees are actively involved in shaping the Internet of Things.

KION Group includes well-known brands such as Linde Material Handling, STILL, and Dematic. Together, we are shaping the future and are among the best in our industry.

Our actions are guided by our shared KION Group values – integrity, collaboration, courage, and excellence. They reflect the beliefs of our employees and managers and represent the corporate culture by which we live. Our interaction with customers, suppliers, and applicants is shaped by them.

Did we spark your interest? We look forward to your application.

[Apply now!](#)